



ADVERTISING SALES REPRESENTATIVE

Term: Full-time

Dolce Media Group is seeking an energetic, self-motivated and service-oriented sales professional looking to work in the world of multi-media sales. The selected individual will be responsible for, but no limited to, the sales activity of a bimonthly and quarterly publication.

Responsibilities include, but are not limited, to:

- Actively prospect for and develop new business opportunities
- Build and maintain strong relationships with clients and agencies
- Prepare and deliver high-quality presentations and proposals
- Update and maintain databases and submit weekly reports

Minimum Requirements

- University degree, college diploma or equivalent
- Three+ years media sales experience, preferably in magazine ad sales in Toronto
- Professional and driven to succeed
- Ability to recommend both print and online advertising solutions
- Ability to effectively consult with clients by phone, email and in-person
- Adaptable to the demands of deadline-driven products
- Creative problem solver with excellent interpersonal skills

WHO WE ARE

Dolce Media Group is a dynamic and diversified media agency, providing services from print to broadcast, web design to social media, brand identity to communications.

We offer a rewarding and challenging career that fosters team spirit, ongoing professional development, sales commission and competitive compensation and benefits.

We would like to thank all applicants for their interest in this position; however, only those who are considered for an interview will be contacted.

Interested candidates should submit their resumé and cover letter to angela@dolce.ca

C/O Human Resources
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